

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (“MOU”) is between **Clicks Talent Connect Pvt Ltd** having its office at Hebron Tower 9, Old Madras Road, Bhattarahalli, Bengaluru - 560049 an organization committed to bridging the gap between Industry and Academia and improving the placement productivity of Educational Institutions through Upskilling and Campus Hiring Services (here after referred as **Clicks Campus**)

and

Siddhartha Institute of Technology & Science an Institution committed to value-based education situated at Narapally, Korremula Road, Ghatkesar Mandal, Peerzadiguda, Hyderabad 500088 (hereafter referred to as “Partner”).

RECITALS:

- A. WHEREAS Clicks Campus has been established for the purpose of enriching the campus placement opportunities and to jointly work for enhancing the quality of employability of students of partner Institution.
- B. AND WHEREAS partner wishes to collaborate with Clicks Campus for the purpose of enriching the employability through a rigorous online upskilling sessions for increasing the campus placements.
- C. AND WHEREAS Clicks Campus with assistance from partner has goals of providing campus interview opportunities under the Pay After Placement (PAP) Model.

NOW THEREFORE THE PARTIES HEREBY ACKNOWLEDGE AND AGREE AS FOLLOWS:

1. This MOU is for collaboration between both parties, for mutual benefit, to enhance the quality of the educational experience of students of the partner and for the specific purposes detailed in Annexure-I of this MOU.
2. Clicks Campus shall be responsible to conduct Virtual Road Show event every academic year to brief the students of the partner Institution about the Pay After Placement Model.
3. It shall be the responsibility of the partner to ensure all the Under Graduate and Post Graduate students completing pre final year and entering to final year in the respective academic year attend the Virtual Road Show.
4. Partner shall be responsible for providing the requisite infrastructure and any other facility required for the education, training and campus placements.
5. The parties, their representatives, and/or assignees, following the execution of this MOU, desire to maintain close contacts with each other to achieve the goals and objectives of, and to develop the ideas acknowledged in this MoU.
6. The terms and conditions mentioned herein shall commence on the execution of this MOU and shall continue for a period of **Three Academic Years** or for such period as may be determined or extended by the parties from time to time by written notice.
7. Clicks Campus shall be responsible to conduct the Initial Screening Test to shortlist the students.
8. The students shortlisted from the Screening Test shall be undergoing EMI Eligibility Check Procedure as per the norms of Financial Associate of Clicks Campus.
9. Students of the partner Institution, who are approved by the Financial Associate shall be enrolled to the PAP program after completing the formalities and signing the student agreement specified by Financial Associate within the given time frame.



CLICKS TALENT CONNECT PVT LTD

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Contact: +91- 9962 21 21 31 E-mail: info@clickscampus.com Web: www.clickscampus.com

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10. Clicks Campus and Partner shall agree to coordinate for smooth execution of Financial Associate's procedures for student enrolment.
11. Clicks Campus shall be responsible to get the free course access to the enrolled students as per the domain selected by student for Training and Placement.
12. Students shall not be able to change the domain of the training and placement in the middle of the program.
13. The student enrolled in the PAP program shall complete the program entirety. If the student decides to withdraw before completing the program, then such student shall be responsible for paying the full fee to Clicks Campus.
14. Student missing to appear for the campus drives successively even after having the eligibility to appear shall also be considered as Withdrawn student and such student will be liable to pay the full fee to Clicks Campus.
15. PAP program has three Upskilling phases and it shall be the responsibility of the student to complete minimum two phases to become eligible for placement process either conducted by Clicks Campus or Partner.
16. The total duration of the PAP program shall be 12 months from the day of student enrolment. Student shall complete two phases of Upskilling within two months from the day of enrolment and third phase shall start along with the placement season which shall span for 10 more months.
17. Clicks Campus shall certify and provide performance rating to all the PAP enrolled students based on their performance in the Perception Tests, Comprehensive Exams, Assignments and Attendance.
18. Enrolled student who completes all the three phases of Upskilling shall be provided with two Training Certifications and One Internship Certification (Four Weeks) by Clicks Campus.
19. Clicks Campus and partner shall jointly work for providing maximum placement opportunities to the students.
20. Student placed either by Placement Cell of Clicks Campus or placement cell of partner shall be considered as Successful Placement as long as the company offering the placement to student is meeting the required criteria as mentioned in Annexure - I.
21. Enrolled student who is not able to get the placement either by the Placement Cell of partner Institution or Clicks Campus shall be exempted from paying EMIs and the respective student's Financial Associate agreement stands cancelled.
22. Student with successful placement shall be liable to pay EMI as mentioned in Annexure- I soon after completion of 12 months from the day of enrolment.
23. Clicks Campus and Partner shall follow One Person-One Job policy for the placement opportunities extended by Placement Cell of Clicks Campus but Partner shall have all the privileges to give placement opportunities to a placed student as per the policies of the placement cell of the partner institution and Clicks Campus shall not have any objections on this.
24. Under any unexpected circumstances, if the company which has offered the placement to the student denies the offer before giving the joining date, then such student Financial Associate agreement shall be void with the immediate effect and EMI amount paid towards the fee by the respective student till the date to Clicks Campus shall be completely refunded.
25. Under any given circumstance, if a student denies the offered placement or quits the company after joining or terminated by the company then student shall not be exempted from paying the EMIs as it shall be the valid and successful placement.



26. Clicks Campus shall provide free campus hiring portal to the Partner Institution to automate and digitize the operations of placement cell. Campus Hiring Portal is built to suit the generic and common operations of placement cell and hence no new exclusive customizations shall be made by Clicks Campus.
27. Clicks Campus shall extend the full support in listing the Partner Institution and all the students of the Partner Institution on the Hiring Portal.
28. Students who have enrolled for the PAP program shall be highlighted with Premium Flag on the campus hiring portal.
29. Clicks Campus shall provide One Sub Admin login to Partner Institution's Training and Placement Officer to manage the operations on the campus hiring portal.
30. Clicks Campus shall provide rewards to Enrolled Students, Placement Officer and College to boost the virtual learning process based on the performance in Upskilling and Campus Hiring process under the CSR Initiative as per the internal policy of Clicks Campus. Rewards shall be applicable to the placements either made by the Placement Cell of Partner and Clicks Campus. Rewards are not applicable to the placements of non-enrolled students of the Partner.

In written whereof both parties put their hard seal on the day, month and year herein mentioned

Date:

Date:

Place:

Place:

Name:

Name:

Designation:

Designation:

Clicks Campus

Partner Institution

Signature:



Signature:



Authorized Signatory

Authorized Signatory

For Clicks Campus

For Partner

Seal:



Seal:



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ANNEXURE – I

PAP Model	<p>PAP – Pay After Placement Model is a unique business model that can revolutionize the way the colleges and students approach upskilling and placement. Team of experienced professionals from Clicks Campus has developed this model, which benefits not only the students but also the college's placement officer and management. Clicks Campus believes that the services can add significant value to partner college. The business model is designed for students who are entering into final year of UG & PG courses and focuses on providing online upskilling sessions in the trending domains. The training modules are designed by experts in the respective fields and are delivered through a user-friendly online platform. These sessions are aimed at enhancing the skills and knowledge of the students, which will help them to kick start the career. Joint placement support to the students who have completed the upskilling sessions shall be extended by the Placement Cell of Partner Institution and Clicks Campus and the unique part is, the students pay the course fee towards the upskilling course in EMIs only after getting the placement. Annual cash rewards to the college placement officer for every successful placement, Student Rewards and Annual rewards to college management are also special takeaways of this model. To make the placement process even more efficient, Clicks Campus offers the free campus hiring portal to the college. This portal will help digitize and streamline the activities of the college's placement cell, making it easier for the placement officers to manage and track the placement process. This portal can be used by the partner Institution to assist the placements of both PAP Enrolled and Non-enrolled students as well.</p>
Course Domains	<p>Available Course Domains for Training & Placement under PAP model of Clicks Campus are as mentioned below. Student can select any one course domain among the above for Upskilling and Placement. Student can't select multiple domains.</p> <ul style="list-style-type: none"> • Cloud Computing • Full Stack Development • Data Science • Embedded Systems • Sales & Marketing • Business Analyst • Logistics • Medical Scribe • Digital Marketing • Content Writer
Tenure & EMI	<p>The total duration for Self-paced Upskilling and Placement – 12 Months Student who gets the placement, shall start paying the EMI from 13th Month. EMI Amount: INR 2780 (Two Thousand Seven Hundred and Eighty only) Total Number of EMIs:</p> <ul style="list-style-type: none"> • 18 (Eighteen) for Sales & Marketing, Business Analyst, Logistics, Medical Scribe, Digital Marketing and Content Writer. • 24 (Twenty-Four) for Cloud Computing /Full Stack Development / Data Science / Embedded Systems <p>Total Duration of the PAP Model: 30 to 36 Months depending on the Course domain.</p>



Placements	Placement opportunities are extended till the student gets a placement in PAP Model or till the completion of 12 months from the day of Enrolment of student to the PAP model whichever is the earliest.
Successful Placement	<p>Student placed either by Placement Cell of Clicks Campus or placement cell of partner shall be considered as Successful Placement as long as the company offering the placement to student is meeting the required criteria as mentioned below.</p> <p>For Engineering Courses</p> <ul style="list-style-type: none"> • Minimum Package offered: INR 3,00,000 per annum • Offered Placement shall be either an Information Technology Job or it shall be related to the upskilling course domain chosen by the student in PAP model. • If the company is a startup, then it should have got Series – A funding. • ITES (Information Technology Enabled Services) such as KPO (Knowledge Process Outsourcing), BPO (Business Process Outsourcing), LPO (Legal Process Outsourcing), GPO (Game Process Outsourcing), RPO (Recruitment Process Outsourcing), Call Centres, Operations at Back Office and any other services such as Sales, Marketing and Business Development or any other Job profile which is irrelevant to the chosen domain can't be considered as successful placement. <p>For Non-Engineering Courses</p> <ul style="list-style-type: none"> • Minimum Package offered: INR 2,40,000 per annum • Placement shall be related to the upskilling course domain chosen by the student in PAP model. • If the company is a startup, then it should have got Series – A funding.

In written whereof both parties put their hard seal on the day, month and year herein mentioned

Date:

Place:

Name:

Designation:

Clicks Campus

Signature:

Authorized Signatory

For Clicks Campus

Seal:



Date:

Place:

Name:

Designation:

Partner Institution

Signature:

Authorized Signatory

For Partner

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